



Jeff



## Jeff Venghaus, SIOR

*Executive Vice President*  
Industrial Brokerage Lead

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### Best Career Advice

"One day at a time, take care of the client and let the results follow."

### Select Experience

- Advance Auto Parts
- APS Technology
- Chem-One
- Edgen Murray
- Gulf Winds International
- Gyrodata
- HydroChem PSC
- Ikea
- LSI Industries
- MHWirth
- Panera Bread
- Proserv Americas
- PSC
- Skyline Exhibits
- Summit Electric Supply
- TDIndustries
- The Reynolds Company
- The Service Center
- Sumitomo Corporation
- Transocean
- Walgreens
- Wayne Enterprises
- Western Container Corporation

### Current Responsibilities

Jeff is an Executive Vice President and team leader of JLL Houston's Industrial Services group. His expertise includes acquisitions, dispositions, leases both renewals and expansions, build-to-suit and design-build projects. Jeff's philosophy is clear: put the client first, build trust and work hard. His primary focus is to develop cost-saving strategies that increase profitability, mitigate risk for clients over the long term and provide successful facility solutions. Furthermore, Jeff excels as a servant leader where he mentors every person on his team to ensure they flourish both professionally and personally.

### Experience

Jeff has negotiated leases, acquisitions and dispositions of industrial properties for over 21 years and has maintained many client relationships for most of his career.

### Education

- Bachelor of Arts | Managerial Studies | Rice University
- 1994-1995 Honor Athlete | Southwest Conference Commissioner's Honor Roll
- Lettered in both football and baseball

### Achievements

- JLL's Houston Mentorship Program, Executive Board Member (2018–current)
- JLL's Houston Mentorship Program, Co-founder and Mentor (2018-2019)
- Top Gun Designation, JLL (2012-2015, 2018-2019)
- Heavy Hitter, *Houston Business Journal* (2002, 2007, 2010, 2012–2015, 2017)
- Gold Achiever Designation, JLL (2015-2017)
- Beacon Award, JLL (2015)
- Top Achiever Designation, JLL (2006-2014)
- Industrial Broker of the Year Finalist, NAIOP (2012)
- Industrial Broker of the Year, NAIOP (2010)
- #1 "35 Under 35," *Black's Guide* (2008)
- Rising Star Award, NAIOP (2004)
- Rising Star Award Finalist, NAIOP (2002)

### Affiliations and Community Involvement

- Society of Industrial and Office Realtors (SIOR), Member
- Serve Hope International, Board Member
- Bible study and Discipleship leader
- Spring Branch Memorial Sports Association, Board Member and Coach