

Guthrie Garvin

Managing Director
NY Investment Sales Advisory
JLL, Capital Markets, Americas

Career summary

Guthrie Garvin is a Managing Director at JLL, where he focuses on representing New York City building owners in the sale of their properties. Guthrie has been involved in the sale of properties with an aggregate value of over \$2.4 billion.

Prior to his role at JLL, Guthrie was Executive Managing Director at Cushman & Wakefield. Previously, he was a Senior Vice President at Sales at Massey Knakal Realty Services, which was acquired by Cushman & Wakefield on December 31, 2014. Guthrie handled the largest sale in Massey Knakal history for \$282 million.

Some of his clients include: Slate Real Estate Partners, Archdiocese of NY, Delshah Capital, BlackRock, The Society of Jesus, Simon Baron Development, Boricua College, and the Diocese of Brooklyn.

Prior to real estate, Guthrie worked with Novartis Pharmaceuticals as a senior sales consultant. He was a member of its marketing and leadership development teams, was an international sales trainer and was named Salesman of the Year. Before Novartis, he worked as a full-time volunteer on the island of Chuuk in Micronesia.

Guthrie is an active participant in the nonprofit world. He is a supporter and long-time volunteer at Ronald McDonald House on the Upper East Side. He served on the board of trustees for the James Lennox House, an institution dedicated to affordable housing for older adults. At James Lennox House he chaired the fundraising committee and served as a member of the nominating committee. He is a member of the advisory board of Cristo Rey New York High School- a nonprofit high school that combines on-the-job work experience with academics. He serves on the Board of Trustees for Brooklyn Jesuit Prep, a Catholic Jesuit middle school serving low-income families of diverse races, ethnicities and faiths. Additionally, he is an active member of the Fordham University President's Council.

Representative clients

- Archdiocese of NY
- BlackRock
- Boricua College
- Delshah Capital
- Diocese of Brooklyn
- Slate Real Estate Partners
- Simon Baron Development
- The Society of Jesus

Notable transactions

Property	Location	Type	Value
762 Madison Avenue	New York, NY	Retail	\$282,000,000
588-594 Amsterdam Avenue	New York, NY	Mixed-use	\$33,000,000
182-190 North 6th Street	Brooklyn, NY	School Building	\$31,100,000
244 East 75th Street	New York, NY	Multifamily	\$14,100,000
118 Ridge Street	New York, NY	Multifamily	\$10,600,000
109 Mulberry Street	New York, NY	Development	\$10,200,000



Contact

330 Madison Avenue
New York, NY 10017

T +1 212 377 2133

M +1 917 412 9996

guthrie.garvin@am.jll.com

Specialty

- Investment Sales Advisory

Education and affiliations

- Guthrie attended Regis High School on the Upper East Side and graduated from Fordham University
- He received his master's degree in Real Estate from NYU where he also was an adjunct professor of real estate

Professional designations

- Associate Broker
- NY – 30GA1030860