

Danny A. Kaufman

Senior Managing Director
Chicago and Columbus Office Co-Head
JLL Capital Markets, Americas

Career summary

Danny is a Senior Managing Director and co-head of the Chicago and Columbus offices of JLL Capital Markets, Americas. He joined JLL as part of the HFF acquisition and has more than 20 years of commercial real estate experience. He specializes in all areas of real estate financing with a focus on investment banking, debt and equity advisory. He is also a securities representative with HFF Securities, now a JLL company.

During the course of his career, Danny has completed more than \$15 billion in commercial real estate transactions. Noteworthy transactions include the joint venture equity and debt placement for the Wolf Point development in Chicago, Illinois; construction financing the redevelopment of Wrigley Field area; and the financing of numerous mixed-use properties, including the New City Project in Chicago. Prior to starting with HFF in 2004, Danny was with the John Buck Company.

Representative assignments

| Property | Location | Type | Value |
|-----------------------------------|------------------|---------------|---------------|
| St. Regis Hotel Portfolio | Various | Hotel | \$495,000,000 |
| 150 North Riverside Plaza | Chicago, IL | Office | \$470,000,000 |
| JW Marriott | Chicago, IL | Hotel | \$380,000,000 |
| 151 North Franklin | Chicago, IL | Office | \$371,500,000 |
| CityNorth | Phoenix, AZ | Mixed-use | \$290,472,000 |
| 9 West Walton | Chicago, IL | Multi-housing | \$283,000,000 |
| 600 West Chicago | Chicago, IL | Data Center | \$265,000,000 |
| Liberty Center | Cincinnati, OH | Retail | \$250,000,000 |
| Citigroup Center | Chicago, IL | Office | \$245,000,000 |
| Fifth & Brazos | Austin, TX | Mixed-use | \$204,000,000 |
| Yorktown Center | Lombard, IL | Retail | \$191,700,000 |
| NewCity | Chicago, IL | Mixed-use | \$185,000,000 |
| One South Halsted | Chicago, IL | Multi-housing | \$181,000,000 |
| 333 North Green | Chicago, IL | Office | \$175,000,000 |
| The Residences at Wolf Point | Chicago, IL | Multi-housing | \$165,000,000 |
| Roosevelt Collection | Chicago, IL | Multi-housing | \$159,850,000 |
| 123 North Wacker | Chicago, IL | Office | \$150,000,000 |
| Chicago Suburban Office Portfolio | Chicago, IL | Office | \$131,000,000 |
| Blackhawk on Halsted | Chicago, IL | Mixed-use | \$130,000,000 |
| K2 Apartments | Chicago, IL | Multi-housing | \$127,800,000 |
| 400 North LaSalle | Chicago, IL | Office | \$125,800,000 |
| 1000 South Clark | Chicago, IL | Multi-housing | \$122,542,000 |
| The Streets of Woodfield | Schaumburg, IL | Retail | \$118,000,000 |
| SoNo East | Chicago, IL | Multi-housing | \$106,375,000 |
| Grand Kingsbury | Chicago, IL | Multi-housing | \$104,345,000 |
| OMNI Hotel | Chicago, IL | Hotel | \$101,000,000 |
| The Shops at Kingsbury Square | Chicago, IL | Retail | \$79,990,000 |
| Eden Prairie Center | Eden Prairie, MN | Retail | \$72,000,000 |



Contact

150 North Riverside Plaza
Suite 2500
Chicago, IL 60606

T: +1 312 528 3684

danny.kaufman@am.jll.com

Specialties

- Debt and Equity Advisory
- Multi-Housing

Education and affiliations

- MBA, Vanderbilt University
- BA, Tulane University

Professional designations

- Licensed Real Estate Broker, State of Illinois
- Registered Securities Representative